

ADVICE LINE

Conditions:

- ⇒ If you are contemplating asking me to **build a new boat** for you there will need to be some discussion about the design, construction, specification of the new boat. I will also have to work out an estimate.
Likewise if you want me to **restore your boat** I will have to do some stripping out, work out what has to be done and estimate costs, rework this in light of the budget. For a **Build-a-Boat Course** there is always discussion about the design, length of course, what preparation you want me to do, and other details.
- ⇒ These discussions often take considerable time and in some cases the prospective customer decides not to go ahead. If I am to give proper attention to every enquirer's needs, this time can only be paid for by increasing the workshop charge, something I am very reluctant to do since it penalises those who do order.
- ⇒ I therefore **charge** for finding designs, estimating etc. as **AdviceLine time**.
- ⇒ If you decide to order a new boat, a complete restoration or a Build-a-Boat Course, this Advice Line time is **free**.
- ⇒ This arrangement means that you **need not be concerned** about imposing on my time, nor that you need consider yourself under **any obligation whatever** to order a boat or book a course. It ensures also that my advice is **completely impartial** and not directed however subtly towards your making use of any other of my services.
- ⇒ I provide my advice in good faith and will take into account the abilities and experience you tell me you have. For repair or restoration projects I am reliant on your accurate description of the facts concerning the boat; it will nearly always be necessary, for a major project, for me to see the boat before advising.
- ⇒ **Since I do not have control over the conditions of use of products, e.g. epoxy glues, nor over the care & attention with which any procedures are carried out, I can neither guarantee nor take responsibility for the results. If you are in doubt about your ability to carry out any part of the project you should make this clear to me so that we can discuss having that work carried out professionally.**

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I understand the conditions above under which Julian Burn (**Sail & Oar**) provides advice about boat designs, construction, repair and related matters. **I assent** to his charging at the prevailing **AdviceLine** rate for his advice from the date below. **I understand** also that if I order a boat or a Build-a-Boat course the amount I have paid will be deducted from the invoice for that order.

Signed:

Date:

Print Name: